

Flight Medical Innovations ltd is seeking for a Sales director living in Asia Pacific-

Job description:

Manage and support existing distributors in Asia Pacific territory reporting to the CEO of the company.

Get distributor orders and help them to close deals.

Participate in show, support distributor with tenders they are participating.

Get and follow up their quarterly and annual forecast

Create and manage sales strategy in each country and work to implement it

Signup new distributors, motivate and create incentive plan for existing distributors

Be familiar with the product registration process in each country

Job requirements:

- Fluent English- a must; Fluent Mandarin- a big advantage
- Distribution management skills
- Soloist that can work in a remote environment
- Good team work with headquarter
- Familiar with the medical equipment market in Asia- A must; knowledge in ventilation – a big advantage
- The job requires intensive traveling in the territory and also living in the territory (anywhere in Asia).

Please send your CV to Rec@ilexmedical.com

We invite you to visit our company's web site , click here

<http://www.flight-medical.com>